

Country report by

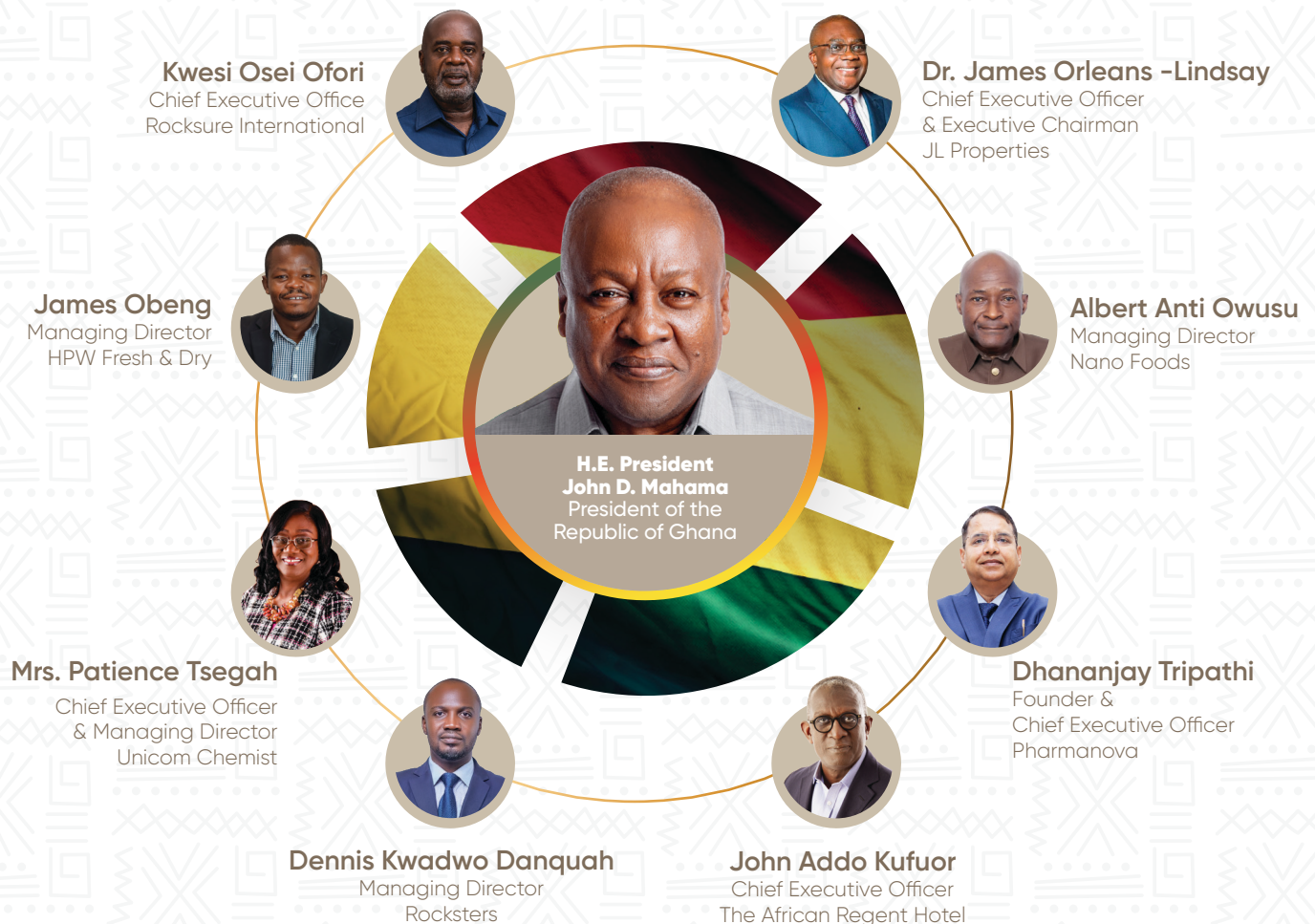


Published
inside



GHANA 24/7

Exclusive Insights from Innovators & Architects
of the Ghanaian economy.





John Addo Kufuor
Chief Executive
Officer

Where African Design Defines Luxury Hospitality

A 109-room Accra hotel embeds African design into every operational layer while meeting international standards.

The African Regent Hotel was built on a working model that sets it apart from every luxury hotel in Accra. African design is built into the space, not applied to it. Ghanaian craft traditions, saturated colour fields, woven textiles, and carved installations define the architecture at every level, giving the hotel a visual identity that is entirely its own.

Opened in Accra in 2007 and situated minutes from Kotoka International Airport, the Regent demonstrates that world-class hospitality and African identity belong together. "African Regent Hotel matches international standards while delivering a distinct African experience," says CEO John Addo Kufuor. The location places guests in immediate proximity to Accra Mall and the city's principal business districts, removing every friction between arrival and engagement for the corporate traveller.

For the executive who has stayed in every international hotel brand and found them interchangeable, the Regent offers world-class standards alongside a cultural identity no chain can manufacture. "Our rooms follow international standards for layout, bedding, and lighting, while the furniture and decorative features carry African motifs across all categories," notes Addo Kufuor.

The restaurant operates a coordinated kitchen producing continental dishes alongside Ghanaian cuisine. The spa, pool, gym, multiple dining outlets, and a suite of conference and events facilities are designed not as amenities but as extensions of the guest experience. Corporate travellers rely on the hotel's airport proximity and direct access to Accra's commercial districts, while diaspora visitors seek

a hospitality experience defined by Ghanaian design, cuisine, and service.

The hotel draws trainees directly from Ghanaian technical institutions into formal programmes across front office, housekeeping, and food service operations. Staff build competence through direct involvement in each department, supervised continuously against the hotel's service standards. It is an investment in Ghanaian hospitality talent that extends the hotel's impact well beyond its walls.

A single digital system manages bookings, payments, and global platform visibility, keeping the Regent competitive across international booking channels. The hotel executes continuous upgrades across rooms and shared facilities, holding its position as the market benchmark in a landscape that now includes global hotel brands operating in Accra.

In a market where international chains offer consistency, the African Regent offers something none of them can replicate: a luxury experience that is unmistakably, unapologetically Ghanaian.

THE
African
REGENT



Simply 'Afropolitan'



237/238 Airport West Rd, Accra, Ghana



res@african-regent-hotel.com



www.theafricanregenthotel.com

THE
African
REGENT



Simply 'Afropolitan'

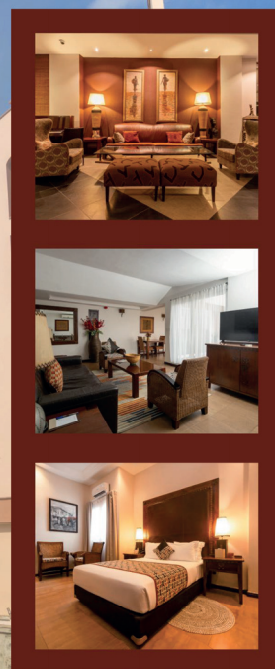
When business brings you to Accra the Regent is ready.

Minutes from Kotoka International Airport. Direct access to Accra's commercial districts. 109 rooms designed to international standards, defined by African identity. The choice of executives, diplomats, and discerning travelers since 2007.



Book your stay at

www.theafricanregenthotel.com
+233 302 765 180 | +233 509 395 104 | +233 268 265 386
res@african-regent-hotel.com





Dr. James Orleans-Lindsay,
Executive Chairman,
JL Properties,
Chancellor, Cape
Coast Technical
University

A Property Developer with a Different Price Tag

JL Properties has built more than 2,000 homes while expanding apartment developments aimed at Ghana's working and middle-income households.



JL Properties has constructed more than 2,000 homes in Ghana and continues to expand its development pipeline with large apartment projects aimed at middle-income households. Founder and Chief Executive Officer Dr. James Orleans-Lindsay began the company after leaving a corporate career in the United Kingdom. "The business began with a single house that I built for my own residence," recalls Dr. Orleans-Lindsay. "A British retiree offered to buy the house I had built, and that pushed me to build a few more and move into property development full time," he says. The firm's early projects focused on residential construction in Accra's growing suburbs. Dr. Orleans-Lindsay expanded gradually from individual homes into townhouse estates and planned residential communities. The company deliberately avoids projects beyond the city's main residential zones to reduce commuting distances and maintain demand for completed homes.

One of the company's earliest large developments transformed a disused quarry and dumping ground into a gated residential community. "We acquired land that had previously been considered unsuitable for housing and redeveloped it into a planned estate," Dr. Orleans-Lindsay says. The project demonstrated the company's approach of converting neglected land into housing developments that could attract urban buyers. Over time the estate operated as one of the better-known private gated communities in Accra.

JL Properties focuses its developments on working professionals and middle-income households. The company develops a range of residential formats, including two, three, and four-bedroom homes, townhouses, standalone houses, apartment buildings, and single-storey bungalows designed for older homeowners who prefer stair-free living. They are designed for buyers such as bankers, civil servants, and mid-level employees. "Many housing developments in Ghana focus on high-end buyers, while the larger demand exists among households with moderate incomes," states Dr. Orleans-Lindsay. The company has therefore attempted to lower entry prices for urban housing. In one development in the Roman Ridge area of Accra, JL Properties sold apartment units for less than US\$60,000. The project demonstrated that apartment construction could reduce prices even in neighbourhoods traditionally associated with higher property values.

The company has expanded into large apartment developments as urban demand for compact housing has increased. JL

"We acquired land that had previously been considered unsuitable for housing and redeveloped it into a planned estate."
- Bentum-Williams

Properties currently builds 600 two-bedroom apartments alongside several townhouse developments across its project pipeline. "Apartment construction can increase housing supply more quickly than standalone homes in rapidly growing cities," Dr. Orleans-Lindsay argues. The CEO also serves as President of the Ghana Real Estate Developers Association, the country's main industry body for property developers. In that role, he has advocated for financing structures that bring together multiple

developers to access pooled capital for housing construction. The association has explored proposals under which groups of companies could jointly secure financing and develop large housing projects that reduce construction costs through scale.

JL Properties' development portfolio includes several flagship projects in Accra. Achimota Golf Hills is a residential estate that forms part of the company's townhouse and housing portfolio. Bentum-Williams Place is a residential project that includes 126 luxury apartments within a gated complex. The company is also involved in the development of the Pan-African Heritage Museum, a cultural project scheduled for completion in 2028. These projects represent developments financed largely through indigenous private capital.

Outside property development, the firm is engaged in agricultural ventures that include tree plantations and poultry farming. "We have launched a programme to plant 500,000 economic trees on farmland in Ghana's Eastern Region, with plans to expand the programme to one million trees," Dr. Orleans-Lindsay says.

Dr. Orleans-Lindsay has received several business and leadership awards in Ghana for his work in real estate development and entrepreneurship, including "Man of the Year" at the 9th EMY Africa Awards in November 2024 and the 2024 CIMG Marketing Man of the Year award.



www.jlproperties.com



1 Lindsay Park
Achimota Golf Hills, Accra

ROCKSTERS BP LIMITED



**Dennis
Danquah**
Managing
Director

Thirty Years of Building Ghana

An award-winning Ghanaian manufacturer and supplier of roofing systems and building materials.

Rocksters BP Limited has spent three decades supplying materials to Ghana's construction sector and has received industry recognition, including the Roofing Manufacturing Company of the Year award at the Ghana Manufacturing Awards. The company began in the early 1990s when its founder started a utensil manufacturing business. Since Managing Director Dennis Danquah assumed leadership of operations, the company has expanded nationwide, diversifying its offerings beyond roofing to include ceiling products and light-gauge steel trusses used in both residential and commercial construction. "We moved into roofing as construction activity increased across Ghana's towns and cities," Danquah says. In 2025, the business broadened its scope and adopted the name Rocksters BP Limited, reflecting its expansion into the general building products sector. The company sells roofing systems, solar equipment, electrical components, and other construction materials used in housing projects across Ghana.

Rocksters distributes these products through showrooms located in major towns across the country. The firm plans to expand these outlets into larger retail spaces that carry several categories of construction materials in one location. "Our focus is to build showrooms in major towns where customers can find the different building products they need for their projects," Danquah says.

The company also adjusted its procurement strategy after the launch of the African Continental Free Trade Area, shifting part of its sourcing away from overseas suppliers toward manufacturers on

the African continent and within Ghana. "Any product we can find in Africa, we source from Africa first," Danquah says. Rocksters now purchases some materials from suppliers in countries such as Egypt and Tunisia and works with Ghanaian manufacturers for selected product categories.

Rocksters processes aluminium and steel for roofing systems and related construction materials. The company separates scrap metal generated during production and sends it to local mills for remelting into aluminium and steel.

Energy costs also shape the company's operations. Rocksters installed a grid-connected solar system at its main facility in Taifa Junction near Accra about eight years ago. The installation has a capacity of roughly 100 kilowatts and supplies most of the electricity used during daytime operations. "At least 80 percent of our electricity comes from solar," Danquah says.

Rocksters runs an apprenticeship programme that trains participants to install roofing, solar, and other building systems and awards certification upon completion. The company plans to collaborate with the Ghana Technical Vocational Education Service to expand the coverage of this program.

ROCKSTERS

Off Achimota-Nsawam Road
P.O. Box AN 5792, Accra
www.rockstersgroup.com

Est. 1993

Acoustic Cellings

- Noise Reduction
- Sleek Finishes
- Commercial & Residential

Trusses & Roofing

- Durable Metal Trusses • Long-Lasting Roofs • Expert Installation

Doors & Windows

- Premium Entrance Solutions • Modern Designs

Electrical & Wiring Solutions

- Lighting Systems • Safety Switches • Complete Rewiring

Solar Power Solutions

- Reduce Bills • Go Green • Reliable Energy

Location: Taifa Junction, off Achimota - Nsawam Road
Accra, Ghana

Info@rockstersgroup.com www.rockstersgroup.com

024 369 0402
054 433 8041

QUALITY • RELIABILITY • INNOVATION



Kwasi Osei Ofori
CEO of
Rocksurre
International

The Rise of Ghana's Indigenous Mining Contractors

Rocksurre International operates large-scale mining services in Ghana while investing in technical training and preparing for opportunities in the country's bauxite industry.

Rocksurre International built its reputation in Ghana's mining industry through large-scale contract mining operations run almost entirely by Ghanaian engineers, technicians, and equipment operators. The company grew out of an earlier engineering business founded by Kwasi Osei Ofori. Before establishing the mining contractor, Ofori operated Erdmac, a road construction company that also sold and rented heavy equipment. The experience in construction logistics and equipment management later shaped Rocksurre's operational model in the mining sector.

At peak activity, the company employs more than 1,000 workers. According to Ofori, approximately 99.9 percent of the company's workforce consists of Ghanaian employees drawn from communities surrounding the mine sites. Its operations rely on a fleet of more than 150 heavy mining machines, including excavators, drill rigs, dump trucks, and dozers used in large open-pit operations. "We initially explored opportunities across West Africa, working in Mali and Mauritania before concentrating most of our operations in Ghana," recalls CEO Kwasi Osei Ofori. The company provides essential mining services such as drilling and blasting rock, moving mined material, building mine roads, managing waste storage areas, and renting mining equipment. "Many of our senior engineers previously worked at major mines such as AngloGold Ashanti operations," says Ofori.

The firm has also expanded into underground mining through a joint venture with an Australian contractor. The partnership operates as Underground Mining Alliance Limited, which performs underground mine development, production mining, engineering, and mobile maintenance for major gold operations. Through this partnership, Rocksurre has participated in projects at major gold mines, including Obuasi and the Ahafo mine, gaining experience in underground development and production mining.

Rocksurre's operations run throughout the year under the round-the-clock production schedules common in the mining industry. The company operates two twelve-hour shifts at its sites. "From January 1 to December 31, rain or shine, we are always working," Ofori says. The operational model aligns closely with Ghana's proposed 24-hour economy policy.

Beyond contract mining, Rocksurre has also sought participation in Ghana's emerging bauxite sector, which forms part of the country's integrated aluminium industry strategy. "We secured one of the three concessions in the Nyinahin bauxite area after a competitive process involving dozens of companies," recalls Ofori. The project is a joint venture called Asante Bauxite between Rocksurre and the Ghana Integrated Aluminium Development Corporation. Rocksurre held a seventy percent stake while the state entity held thirty percent.

The project sits within the broader Nyinahin-Mpasaaso bauxite deposit, one of the largest known bauxite reserves in Ghana, with a projected mine life of more than sixty years. "We have already engaged international partners interested in establishing an alumina refinery in Ghana as part of the country's aluminium value chain,"

Ofori says. The CEO continues to advocate for domestic mineral processing as part of Ghana's industrial strategy. "When we began the project, we estimated the price of raw bauxite at around forty dollars per tonne. Refined alumina, however, can reach around four hundred and twenty dollars per tonne," he says.

Alongside its mining operations, Rocksurre has launched a technical skills development initiative aimed at strengthening mechanical and mining capabilities within the workforce. The company recently acquired land where it plans to construct a modern technical training facility. "The centre will host workshops where trainees dismantle and rebuild mining equipment that has been used at operating mine sites," Ofori notes. The facility will include accommodation for trainees who will undergo mechanical training and certification. "We plan to bring equipment from our mine sites and rebuild it as part of the training process," Ofori says.

Graduates of the program receive technical certification that prepares them for employment across mining operations in Ghana and internationally. Ofori developed the concept after visiting advanced technical training facilities in South Africa's mining sector.

The company has also promoted women's participation in mining operations. Rocksurre trains women as truck drivers and equipment operators within its fleet. "We have a significant number of women working as truck drivers. They represent about ten percent of our workforce," Ofori says.

Rocksurre continues to operate mining contracts while monitoring developments in Ghana's bauxite sector and expanding its training initiatives. "I believe Ghana remains one of the most stable destinations for mining investment in Africa," says Ofori. He points to the country's regulatory framework and political stability as key advantages for investors entering the mining sector.

Ofori argues that expanding indigenous participation in mining will also require stronger support from financial institutions. Many technically capable local contractors struggle to access the capital needed to purchase heavy mining equipment and mobilize large projects. "Local content policies have opened opportunities for Ghanaian companies, but financing remains a major barrier for younger firms trying to enter the sector," he says.

Through its contract mining operations, underground mining partnerships, workforce training programs, and participation in strategic mineral projects, Rocksurre International reflects the growing technical and operational strength of indigenous mining companies in Ghana. The company continues to expand its capabilities while maintaining a workforce built largely from Ghana's own communities.

"I believe Ghana remains one of the most stable destinations for mining investment in Africa."



www.rocksureintl.com
No. 64 Patrice Lumumba Street,
Airport Residential Area, Accra Ghana



Empowering Mining Excellence, Responsibly

Your Total Mining Solution

Health & Safety

Join us in fostering a safe and productive environment, where care and well-being are the cornerstones of our success.

Strategy

Identify, recruit and motivate the best available expertise and equipment in the realisation of our set goals

Vision

To become the leading mining services provider in our sphere of operations whilst harnessing local knowledge and expertise

Mission

To foster indigenous participation in the exploitation of national resources for effective development.

1000+

EMPLOYEES ACROSS PROJECT
SITES

100%

A WHOLLY OWNED GHANAIAN
COMPANY

150+

UNITS OF HEAVY MINING
EQUIPMENT

12

SUCCESSFULLY EXECUTED
MINING PROJECTS ACROSS
AFRICA

ZERO

FATALITY RECORD SINCE
INCEPTION

OVER 2000

INDIGENOUS WORKERS
TRAINED

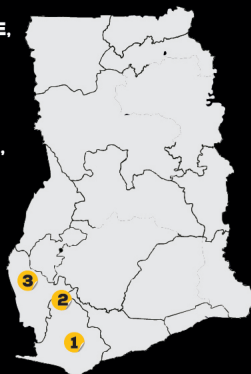
1 EDINKAN GOLD MINE,
AYANFURI



2 ASANKO GOLD MINE,
MANSO-NKWANTA



3 MENSIN GOLD,
BIBIANI





Patience Tsegah,
Managing Director
Unicom Chemist
Limited

Expanding Healthcare Access and Improving Lives

Beyond pharmaceutical retail and distribution, Unicom Chemist is preparing to enter local manufacturing to support greater accessibility and universality in Ghana's healthcare system.

Access to reliable medicines has become a critical issue in Ghana, where pharmaceutical supply chains must reach both densely populated urban centres and remote communities. In this environment, Unicom Chemist Limited has grown into one of the country's most extensive pharmaceutical supply networks.

Founded in Accra three decades ago by pharmacist Patience Tsegah, the business has expanded from a single private pharmacy into a national distribution network. Tsegah graduated from the Kwame Nkrumah University of Science and Technology (KNUST) and began her career in 1989. After gaining experience in Korle Bu Teaching Hospital, she pivoted to the private sector and established Unicom Chemist with the aim of improving access to affordable medicines.

Today, Unicom operates through a dual structure combining retail pharmacies with wholesale and distribution. Its outlets serve individuals seeking prescription or over-the-counter medicines, while the wholesale division supplies healthcare institutions, including private hospitals, clinics, and pharmaceutical retailers across Ghana. This structure positions the firm as an intermediary within the country's healthcare supply chain. Tsegah explains that retail remains the foundation of the business, emphasising that every person who enters a Unicom pharmacy should be able to obtain the medicines they need because the company's role extends beyond selling products to protecting lives. Her contribution to Ghana's healthcare sector has received national recognition. Tsegah was awarded Ultimate Woman of the Year at the 2025 Leaders in Healthcare Awards for her role in expanding access to essential medicines.

Maintaining trust in pharmaceutical supply requires adherence to strict regulatory standards. Ghana's Food and Drugs Authority (FDA) oversees a rigorous approval process, under which Unicom has registered over 200 pharmaceutical products, reflecting the company's emphasis on quality and compliance.

Ensuring that medicines reach all regions of the country also requires reliable logistics. Unicom has developed a distribution network that includes specialised cold-chain vehicles capable of transporting temperature-sensitive pharmaceuticals safely across long distances. From facilities in Accra, medicines are distributed nationwide, including to areas where access to healthcare products can be limited.

Digital systems have become increasingly important to the firm's operations. Unicom has connected its branches through an integrated platform that allows real-time communication with the warehouses and continuous monitoring of stock levels. Tsegah notes that all branches are digitally connected, allowing the business to receive information from each other within seconds and helping minimise shortages while improving coordination across the network.

The firm has also strengthened its digital presence through social media and e-commerce platforms, enabling customers to obtain information about medicines and arrange deliveries online. Tsegah emphasises that ensuring people can easily obtain essential medicines is part of the company's broader responsibility to the communities it serves.

Unicom is now preparing for a significant strategic transition by entering pharmaceutical manufacturing. The decision reflects lessons learned

during the Covid-19 pandemic, when global supply disruptions exposed the vulnerabilities faced by countries heavily reliant on imported medicines. Tsegah recalls that during the pandemic, many medicines became unavailable, which reinforced the company's determination to move into local production and contribute to Ghana's development as a pharmaceutical hub.

The firm has initiated the development of a local pharmaceutical manufacturing facility, with plans to begin producing Active Pharmaceutical Ingredients (APIs) in the near future. By producing pharmaceutical components locally, the company aims to reduce Ghana's dependence on imported medicines while supporting

the growth of a domestic pharmaceutical manufacturing ecosystem. Tsegah explains that Unicom has acquired an existing facility and is expanding it to meet its ambitions, with production expected to begin within the next one to two years.

By producing pharmaceutical components locally, the company aims to reduce Ghana's dependence on imported medicines while supporting the growth of a domestic pharmaceutical manufacturing ecosystem. Tsegah believes strengthening local production will help ensure reliable access to essential medicines while reinforcing national healthcare sovereignty.

Alongside these industrial ambitions, Unicom continues to focus on improving healthcare accessibility across the country. One recent initiative has been the expansion of 24-hour pharmacy services, particularly in locations near major hospitals and in high-demand urban areas. Tsegah explains that round-the-clock access to medicines supports the government's efforts to make universal healthcare available to everyone in the country.

Community engagement remains an important part of the company's activities. Unicom regularly supports schools, charitable hospitals, and non-profit organisations through donations of medicines, health screenings, and educational programmes. These initiatives include partnerships with organisations such as the Grafton Foundation, which provides medical support to underserved communities.

Looking ahead, Unicom Chemist is positioning itself not only as a distributor but also as a participant in the transformation of Ghana's pharmaceutical sector. With plans to expand manufacturing capacity, strengthen logistics infrastructure, and potentially reach neighbouring West African markets, the company aims to contribute to a more resilient regional healthcare supply chain.

For Tsegah, the mission remains grounded in a simple conviction: that economic development and public health are closely linked, and that a healthy economy ultimately depends on a healthy population.

"We are working to make sure people get the medicines they need so that Ghana can continue to grow and prosper. Local production will bring us sovereignty."



 www.unicomchemist.com
 +233 55 279 0214
 Winneba Road, Chaaba. P.O. Box OS 591, Osu, Accra, Ghana
 info@unicomchemist.com
business.collaboration@unicomchemist.com
   [unicomchemist](https://www.facebook.com/unicomchemist)



Dhananjay Tripathi
CEO, Pharmanova
Group of
Companies

Ghana Expands Local Drug Manufacturing Capacity

Since 2005, Pharmanova has evolved from producing basic medicines to manufacturing injectables and vaccines for Ghana and regional markets across West Africa.

In 2005, Pharmanova, a local pharmaceutical manufacturer, set out to meet a basic but urgent need in Ghana's healthcare system. The company began by producing tablets, capsules, syrups, and suppositories for a domestic market that depended heavily on imported medicines. As operations expanded, Pharmanova sought to address a more complex gap in the country's healthcare supply chain – injectable medicines. These were often imported, exposing hospitals and clinics to supply disruptions and price volatility. "In response, we established Atlantic Lifesciences in 2017 as a separate manufacturing entity dedicated to sterile products," recalls CEO Dhananjay Tripathi. Five years later, the plant launched its first products from a newly constructed manufacturing facility, producing injections, infusions, eye/ear/nasal drops, inhalational anaesthetics, and biological products, including Sera and Vaccines. "Atlantic Lifesciences has been recognized by the Africa Centres for Disease Control and Prevention as a potential vaccine manufacturing company," says Tripathi. The company is listed among eighteen pharmaceutical firms included in the Africa CDC's African vaccine manufacturing mapping – supply and demand landscape, which aims to strengthen regional manufacturing capacity and reduce reliance on external supply chains.

Pharmanova now employs close to 350 people, while Atlantic Lifesciences has created jobs for approximately 650 Ghanaians. Beyond Ghana, the group has also begun expanding its footprint into Côte d'Ivoire with a broader ambition to serve regional pharmaceutical markets through locally based production. "Our production in Ghana is aligned with demand across neighbouring markets, which allows

finished products to move beyond national borders once regulatory approvals are secured," Tripathi notes. This expansion also aligns with Ghana's broader push toward a 24-hour economy, which aims to support continuous production across sectors such as manufacturing and pharmaceuticals in order to increase employment and reduce dependence on imported goods.

Atlantic Lifesciences has expanded its development pipeline to include anti-snake venom and anti-tetanus serum, alongside vaccines for tetanus, diphtheria, measles, and rubella used in routine childhood immunization programmes. "Our target is to work hand in hand with the government to achieve self-sufficiency in the supply of locally produced vaccines for the Expanded Programme on Immunization," Tripathi notes. In 2023, the group registered a new company, SeraVac Limited, to support end-to-end vaccine production as part of Ghana's wider health security agenda, working alongside institutions such as the National Vaccine Institute and the Noguchi Memorial Institute for Medical Research. These investments support Ghana's health sovereignty strategy by enabling the local production of Made in Ghana quality pharmaceutical products for national and regional demand.

"Our production in Ghana is aligned with demand across neighbouring markets"



+233242107000 / +233593872730



info@pharmanovagh.com



info@atlanticlifesciences-gh.com

atlanticlifesciences-gh.com



Good health is a fundamental right for every person. That is why we are committed to improving the lives of millions by providing high-quality, affordable products that are produced locally.



HPW FRESH & DRY LTD.



James O Obeng
Managing Director

Exporting Sustainably Sourced Dried Fruit to Global Markets

A Ghana-based fruit processor converts seasonal crops into export products at scale.

HPW Fresh & Dry, a Ghana-based fruit processor, runs West Africa's largest dried fruit factory and reports increasing its exports from 312 tons in 2012 to 4,500 tons in 2025. Turning perishable crops into exportable goods, the company processes mango, coconut, and pineapple into dried products. "Our factory handles up to 120 tons of fresh fruit per day during peak harvest periods," says Managing Director James O Obeng, noting that mango accounts for about 65 percent of the factory's output. Production follows the rhythm of the mango season between April and July. HPW adjusts by scaling labour and output around the harvest cycle. The company employs about 1,700 workers during off-peak periods and increases headcount to about

2,100 during peak production.

HPW depends heavily on the mango harvest, which only runs for a few months each year. The company is looking for ways to keep production going beyond that period. HPW plans to use Ghana's proposed 24-hour economy policy that would lower electricity costs for factories to invest in cold storage. "We can only process what we receive during the harvest. If we store fruit for ten days, we can keep an extra 1,200 tons instead of losing it. If we extend that to one month, that figure rises to nearly 5,000 tons that would otherwise go to waste," says Obeng.

The company uses its own production waste to run parts of its operations. "We convert fruit waste into heat and electricity, and we're also building a wastewater treatment

plant to reuse water within the factory," Obeng says. This reduces dependence on external resources and supports continuous production.

HPW sources fruit through structured procurement. It aggregates supply from local farmers and receives about 400 tons of fresh pineapple each week through its block farming system. The model secures consistent input for processing and export.



PO Box NW 740, Nsawam
Bawjiase Road, Adeiso, Ghana
www.hp Wag.ch
HPW

NANO FOODS



Albert Owusu
CEO, Nano Foods

Leveraging Value-Added Agriculture

Driving export growth through quality, scale and value-added pineapple processing.



At its facility in Nsawam, in Ghana's Eastern Region, Nano Foods Limited draws on decades of manufacturing expertise to meet rising global demand for processed pineapple. Originally part of ASTEK, a family-run juice business established in the 1980s, the company has evolved into a focused export operation, supplying canned pineapple slices and chunks to markets across Europe, the Middle East, and the USA.

"We realised the business needed to generate its own foreign currency and canned pineapple presented a strong opportunity," explains CEO Albert Owusu. Today, the company produces up to 40 containers annually, underpinned by rigorous quality control standards aligned with international expectations. "Ghana's pineapple is the best, and we deliver exceptional processing to honour that flavour."

The company sources pineapples from farmers in the Eastern and Central regions, working with around 15 co-operatives and has out-grower schemes in

place that ensure stable fruit supply. "We've built long-standing relationships with farming groups, supporting them with inputs while they supply us with fruit," Owusu explains. With a workforce of around 90 employees, mainly women, Nano Foods is an important contributor to local economic development.

The CEO sees significant room for growth. "There is so much unfulfilled potential. We exhibited at the ANUGA fair in Germany in late 2025, the biggest food fair in the world and every single day since then, we receive requests for our products. If we had a factory ten times the size, it still wouldn't meet demand."

To capture this momentum, Nano Foods is preparing to expand processing capacity over the next three to five years. The company is supported by a state-of-the-art processing plant, complete with an in-house quality control laboratory, though it is not yet operating at full capacity. The next phase of growth will be driven by modernisation and a

transition to a 24-hour production model. A priority is integrating juice processing and juice packaging with its canning operations, enabling the business to capture by-products currently lost and extend its footprint across Africa. "We plan to improve efficiency by upgrading equipment and to bring our juice brands back" notes Owusu.

Nano Foods is actively seeking investors and partnerships. "Building value chains take time; you cannot rely on commercial bank financing alone and developmental bank funding is more attractive for this purpose," explains Owusu, emphasizing a vision aligned with the nation's broader industrial ambitions. "We have no doubts about our quality. Wherever we go, we believe we can lead."



www.nanofoodsltd.com
nanofoods@hotmail.com